

Xuanzi Zhang

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EDUCATION

Hochschule für Wirtschaft und Recht Berlin **Berlin, DE**
MA in Accounting and Controlling October 2020 - present

- **Modules:** Advanced Managerial Accounting, IT-Applications in Accounting, Financial Analysis

Cranfield University **Bedford, UK**
MSc in Finance and Management September 2018 – September 2019

- **Thesis:** Do firms that hold high cash outperform firms that hold low cash?
- **Modules:** Valuation and Financial Modelling, Corporate Finance, Accounting, Private Equity

California State University **Sacramento, USA**
Transfer Program in Business Administration August 2016 – December 2016

- **GPA:** 3.43/4, awarded with Second-class Scholarship from China Scholarship Council
- **Modules:** Investments, Data Analysis For Managers, Financial Management, Real Estate Finance

Chongqing University of Technology **Chongqing, China**
BSc in Economics September 2013 – June 2017

- **GPA:** 3.51 (Top 5 in class), awarded with First-class University Scholarship and Excellent Graduate
- **Modules:** Probability and Statistics, Accounting, Futures and Options, Risk Management

PROFESSIONAL EXPERIENCE

China Life Insurance Co. (Top 3 in China) **Jingzhou, China**
Personal Insurance Department Intern June 2018- August 2018

- Participated in the organization of a team competition between sales agents to secure a sales target of USD 200,000
- Implemented a framework for better communication of product policies with clients to ensure a fast and efficient information sharing
- Assisted in employee coaching and agents recruitment

Huishenghang Wealth Management Consulting Services Limited (Top 3 in the region) **Jingzhou, China**
Project Manager Assistant May 2017 – May 2018

- Engaged in compiling data and conducting enterprise credit inspections in order to conduct due diligence
- Supervised the renovation of a local home-style restaurant, which belonged to Huishenghang's investment portfolio
- Initiated and performed an online and offline marketing campaign to attract customers for the newly opened restaurant; and eventually achieved increasing the monthly sales from USD 0 to USD 40,000

Hubei Rural Credit Cooperatives **Jingzhou, China**
Credit Department Intern February 2017 – March 2017

- Participated in visiting SMEs to investigate the operating performance and asset quality to ensure the security of the loan
- Performed credit checks on B2C loan requests, and the collation of historical data

SKILLS, INTERESTS & EXTRACURRICULAR ACTIVITIES

- **Languages:** Mandarin (Native), English (Fluent), German (B1), Korean (Basic)
- **IT Skills:** Skilled in using Microsoft Office and Stata. Proficient in exercising regression analysis. Experienced with SAP, Bloomberg and Capital IQ.
- **Individual Interests:** Played badminton for 3 years at one of the top badminton clubs in the city Jingzhou. Started practicing calligraphy at the age of 8 and created handwritten calligraphic work of The Heart Of Prajna Paramita Sutra. Played piano for 10 years.
- **Volunteering:** Tutored "left-behind" children in a rural elementary school in China. Assisted in founding the Cranfield Finance Society in 2018. Member of Women in Leadership Society in Cranfield and Chinese Youth Volunteer Association.